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05.DEVIL

Illinois Development & Finance Conference
 June 9 & 10, 2005 • Swissôtel Chicago • Chicago, IL

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I cannot attend. Please send me: Course Materials Only
 Homestudy: Video DVD & Materials Audio CD & Materials

Conference Fees

Payment Method

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|--------------------------------------------------|-------|-----------------------------------------------------------------------------------------|
| <input type="checkbox"/> Single Registration | \$595 | Payment of \$ _____ |
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| <input type="checkbox"/> Course Materials | \$150 | |
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Call 206-463-4400 or Register Online at www.TheSeminarGroup.net



June 9 & 10, 2005
 Chicago, IL

Swissôtel Chicago
 323 E. Wacker Dr.

Missouri CLE:

11.0 General Credits

CPE Credits:

Up to 11.0 Available
 (50-minute hour)

Illinois Development & Finance Conference

VISIT OUR WEBSITE:

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Raising the Bar of Continuing Legal Education



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ACCREDITATION

*Missouri CLE:
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Up to 11.0 Credits Available
(50-minute hour)*

Illinois

Development & Finance

JUNE 9 & 10, 2005

◆ SWISSÔTEL CHICAGO

◆ CHICAGO, IL

Who Should Attend:

- Attorneys
- Accountants
- Developers
- Real Estate Owners
- Lenders
- Contractors
- Planners
- Government Officials
- Anyone Involved
in Real Estate
Development
Projects

www.TheSeminarGroup.net

Don't Miss These Presentations!

Whether you are an attorney, developer, consultant, planner, government official or financial advisor your success in the fields of land use development and finance depends on an up-to-date knowledge of land use law, government policies, administrative decisions and all the various financing options.

Please join an outstanding faculty as we bring you up-to-date on financing opportunities, environmental and land use issues, community relations and business incentives.

The information you will gather will be invaluable to you and your clients involved in real estate development.

Do you prefer email notices?

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REGISTER ONLINE AT www.TheSeminarGroup.net, OR CALL 800-574-4852

Conference Schedule Inside ➤



Illinois Development and Finance Conference ~ Chicago, IL

Thursday, June 9, 2005

9:00 Introduction and Overview of Day One

John W. Brancaglione, VP, Program Co-Chair
Peckham Guyton Albers & Viets (PGAV)

Raymond C. Fricke, Esq., Program Co-Chair
Ungaretti & Harris LLP

9:10 Tax Increment Financing & Tax Abatement ~ A Municipal Perspective and a School District Perspective

How Do Cities and School Districts Analyze These Tax Incentive Programs? What Provision Do They Attempt to Negotiate and Why?

John W. Brancaglione

Louis P. Vitullo, Esq.
Wildman Harrold

10:15 Break

10:30 Project Financing Options

Special Service Areas; Special Assessments; Illinois Business Districts and the New Provisions; Other Special Tax Districts and TIFs - Financing Options; How Can These Tools be Used in Combination?

John W. Brancaglione

Raymond C. Fricke, Esq.

Peter J. Raphael, CPA
William Blair & Company

11:45 Lunch (on your own)

1:00 Selling the Bonds

Who Are the Transaction Participants?; Understanding the Process; Statistics

Peter Glick

ABN AMRO Financial Services, Inc.

1:30 When Can Tax Credits Help Your Project

What Developments Can Benefit from Tax Credits? How to Qualify for and Compute the Amount of Credits; How Do You Market the Credits and What Credit Buyers Require?

Glenn A. Graff, Esq.

Applegate & Thorne-Thompson PC

Michael P. Metzger, CPA

Apollo Housing Capital LLC

2:15 Break

2:30 Putting It All Together

Lakeshore East Case Study

Joel M. Carlins, President
Magellan Development Group Ltd.

Thomas P. Bayer, Esq.
Klein Thorpe & Jenkins, Ltd.

3:15 Environmental and Land Use Issues

Government Programs to Promote Redevelopment of "Brownfield" Properties; Tax Incentives and Government Funding for Brownfield Redevelopment; Voluntary Cleanup Programs and Risk-Based Cleanup Standards; Identifying Brownfield Opportunities in Illinois; Lessons Learned from Brownfield Redevelopment; Minimizing Risk and Maximizing Value from Brownfield Properties

Renee Cipriano, Esq., Director

Illinois Environmental Protection Agency

Marcia Jiménez, Commissioner

*City of Chicago
Dept. of Environment*

R. Damon Lee

*Dir. of Redevelopment
V3 Companies*

Adam M. Meek, Esq.

KMZ Rosenman

4:45 Questions and Answers

Members of the Faculty

Friday, June 10, 2005

9:00 Introduction and Overview of Day Two

Program Co-Chairs

9:10 The Urban Mixed Use Project

What are the Unique Planning, Zoning, Condominium and Financing Issues and How are They Resolved?

Charles R. Bernardini, Esq.

Ungaretti & Harris LLP

9:50 Mass Property Acquisition in Large Urban Projects

Issues and Tactics in Approaching Large Scale Property Acquisitions and Relocations

Richard F. Klawiter, Esq.

DLA Piper Rudnick Gray Cary

10:30 Break

10:45 Dealing With Community Opposition to Development Projects

Strategies to Increase a Development's Chances of Gaining Approval; Do's and Don'ts to Help Make a Project a Reality

Thomas R. Burney, Esq.

Schain Burney Ross & Citron, Ltd.

11:30 Business Incentives for Relocation and Expansion

Grants, Negotiated Tax Credits and Other Incentives

Jacquelyn K. Harder, Eco. Dev. Proj. Director

Chicago-Cook Business Center

Jeff Streder

Department of Planning, City of Chicago

12:15 Questions and Answers

Members of the Faculty



Raising the Bar of Continuing Legal Education

THE SEMINAR GROUP ~ FACULTY

Illinois Development and Finance Conference

John W. Brancaglione, Program Co-Chair, is a Vice President and Director of Urban Consulting at Peckham Guyton Albers & Viets where he is a certified Planner-in-Charge in Missouri.

Raymond C. Fricke, Program Co-Chair, is a partner with Ungaretti & Harris LLP. In his public finance transactions practice he acts as bond, underwriter's, issuer's, borrower's, and credit provider's counsel in connection with general obligation, tax increment and municipal lease financings.

Thomas P. Bayer is an attorney with Klein Thorpe & Jenkins Ltd. where his practice emphasis is Municipal Law. He is a member of the Illinois Municipal League and he is on the Home Rule Attorney's Committee and the Legislative Committee.

Charles R. Bernardini is a partner at Ungaretti & Harris LLP's Legislative, Regulatory & Public Policy and Corporate Groups. His practice focuses on assisting clients with city, county, state and federal government matters and on US-Italy business transactions.

Thomas R. Burney, Schain Burney Ross & Citron Ltd., practices in the areas of land use, municipal law and environmental law. He has represented residential, commercial and industrial developers on land use, zoning, subdivision and annexation issues.

Joel M. Carlins is founder and President of Magellan Development Group Ltd. where he supervises the overall activities of the development group, from acquisition of raw land through financing, property development, design and construction.

Renee Cipriano is the Director of the Illinois Environmental Protection Agency, a position she was appointed to in 2001. Recently, she was appointed to serve on a Special Task Force on the Condition and Future of the Illinois Energy Infrastructure.

Peter Glick joined ABN AMRO Financial Services, Inc. in 1995 where his focus is on the origination of financing for governmental entities and authorities, industrial, solid waste, housing, higher education, and other 501(c)(3) projects.

Glenn A. Graff is a partner with Applegate & Thorne-Thompson PC. He concentrates his practice on the taxation of corporations, partnerships and LLCs, as well as the development of real estate with rehabilitation tax credits and the Illinois affordable housing tax credit.

Jacquelyn K. Harder is the Economic Development Project Director of the Chicago-Cook Business Center. She has over 20 years experience, combining an urban planning background with her knowledge of financing, tax incentives and international trade services.

Marcia Jiménez is the Commissioner of the City of Chicago Department of the Environment. Her responsibilities include the overall management of DOE including programs to protect and restore Chicago's natural resources and cleanup Brownfields.

Richard F. Klawiter is a partner with DLA Piper Rudnick Gray Cary. His practice focuses on land use and zoning, multi-family housing, tax increment financing, and transactions involving community and economic development.

R. Damon Lee is the Director of Redevelopment for V3 Companies, which provides engineering, scientific and surveying services related to development and redevelopment. He has spent the past 5 years assisting municipalities, developers, and private clients in the redevelopment of impaired properties (Brownfields).

Adam M. Meek is a partner at KMZ Rosenman. He specializes in managing adverse environmental conditions in connection with real estate and corporate transactions, including utilizing government programs to facilitate the cost-effective cleanup and redevelopment of brownfield properties.

Michael P. Metzger, CPA, serves as the Senior Vice President of Apollo Housing Capital where he is responsible for the sourcing, underwriting, acquisition and institutional sale of affordable housing communities, utilizing Low Income Housing Tax Credits

Peter J. Raphael is principal in the Debt Capital Markets Division of William Blair & Company, specializing in public infrastructure financing. He is considered an expert at structuring and underwriting high yield debt.

Jeff Streder serves as the Assistant Commissioner of the Development Support Services Division for the City of Chicago. He oversees several programs that stimulate investment in the city, and maintain or revitalize areas.

Louis P. Vitullo is an attorney with Wildman Harrold where he practices government affairs, real estate, bonds and tax increment financing. He is the former assistant and counsel to Governor Daniel Walker.

www.TheSeminarGroup.net

CONFERENCE
INFORMATION

Registration: Please mail or email your registration as soon as possible since enrollment is limited, or you may also register with a credit card via email, fax or phone. Walk-in registrations will be accepted subject to space availability. Please call THE SEMINAR GROUP at (206) 463-4400 or (toll free) (800) 574-4852 or fax to (206) 463-4444 or email: registrar@TheSeminarGroup.net

Tuition: The tuition fee includes attendance at all sessions, coffee breaks, and all course materials. *Full Tuition:* \$595.00 per person; Special Government rate: \$525 per person; New Associate rate: \$405 per person. Student rate: \$297. Make checks payable to: THE SEMINAR GROUP.

Save When Two or More Register: Save \$50 each off of the *Full Tuition fee only* when two or more register from the same organization at the same time. Multiple discounts do not apply.

Course Accreditation: This course has been approved by the Missouri Bar for 11.0 general CLE credits. Up to 11.0 CPE credits available. No prerequisites or advance preparation required. For information or accreditation in other states, please call THE SEMINAR

GROUP at (206) 463-4400 or (800) 574-4852.

Substitution/Cancellation: You may substitute another person at any time. We will refund tuition, **less a \$50 cancellation charge**, if we receive your cancellation by **Friday, June 3rd, 2005**. For more information regarding administrative policies such as complaint and refund, please contact our office at (206) 463-4400.

Course Materials: Each participant will receive a set of course materials, prepared by the speakers especially for this conference, which will be invaluable as a future reference. The course materials alone are available for \$150 which includes shipping and handling.

Homestudy Package: Our complete Homestudy Course, consisting of a full DVD or Audio CD and the Course Materials, is available for \$605.00. This package may qualify for self-study credit.

Seminar Location: The seminar will be held at the Swissôtel Chicago, 323 E. Wacker Drive, Chicago, Illinois (312) 565-0565. Please call the hotel directly for directions/questions. MENTION THE SEMINAR GROUP.